# Let us help you get started

Need to perform high-volume ELISPOT scanning but aren't ready to purchase additional equipment? If your workload or budget does not yet justify purchasing an ImmunoSpot<sup>®</sup> Analyzer, we offer multiple solutions that can meet your needs. CTL's starter packages provide flexible solutions for those who are just getting their feet wet when it comes to using ELISPOT assays.

# Starter Package A:

## ImmunoSpot<sup>®</sup> Software with Scanning Service

This low-cost entry package includes year-long scanning service at CTL for up to 150 plates. Also included is one licensed copy of our latest ImmunoSpot<sup>®</sup> software, allowing customers to analyze their plates at their leisure. Plate scanning service can be renewed on an annual basis.

Here's how it works. Plates are shipped to CTL for scanning, after which they are returned to the customer along with the image files on CDs. This allows customers to take full advantage of the sophistication of automated analysis without having to incur the capital expense of purchasing a plate

#### Starter Package B: Basic Satellite Workstation with Scanning Service

Think you might be ready to purchase an Analyzer soon, but aren't quite sure? Then Starter Package B may be just what you're looking for. This package deal includes yearlong scanning service for up to 150 plates plus a fully equipped satellite workstation. The workstation comes with CTL's revolutionary ImmunoSpot<sup>®</sup> software, providing unparalleled ease and power of data analysis. Plate scanning service can be renewed on an annual basis.



## Starter Package C: ScanPak 'n' Count

Would you like to have CTL's team of experts perform all of the data analysis on your behalf? With this entry-level package, CTL will scan up to 150 plates and perform all of the data analysis and quality control. All plates will be returned to the customer, along with a complete set of the data produced—individual well images, composite plate overviews, and MS Excel<sup>®</sup> spreadsheets with all of the spot counts, spot size histograms, mean spot sizes, parameters, and more.

# Looking for an economical way to get started?

With each of these packages, a discount will be credited toward the purchase of a new ImmunoSpot<sup>®</sup> Analyzer within the first year.

# There's more!

CTL also offers a variety of other services to help customers get started with using ELISPOT assays. These include:

- **ELISPOT assay training**. Save months (or even years) of development time. Learn how to perform assays that meet the highest standards of excellence.
- ImmunoSpot<sup>®</sup> ScAnalysis. Full ELISPOT plate scanning and analysis by CTL's team of in-house experts.
- Online analysis consultation. CTL provides remote analysis consultation services over the web through its online conferencing capabilities.

For further information, please contact CTL at 216-791-5084 or info@immunospot.com. You can also visit our website at www.immunospot.com.



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